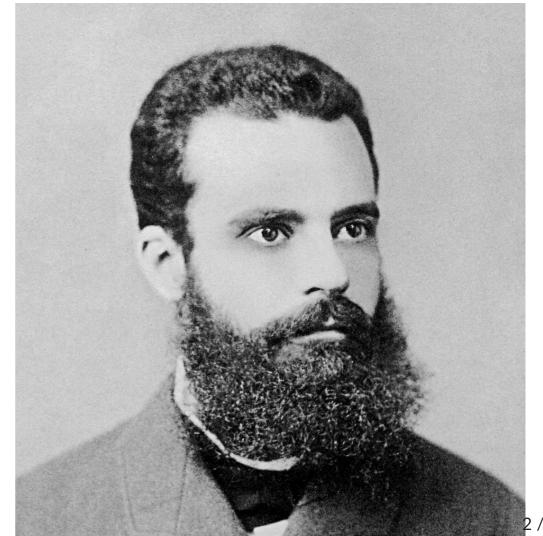
#### Lecture 2

## Theory of externalities

Ivan Rudik AEM 6510

Before diving into environmental econ we need some definitions

The normative criterion we use to judge the desirability of economic outcomes is called **Pareto**optimality



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Big draw back of Pareto optimality is that some seemingly undesirable outcomes can be Pareto optimal

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First Welfare Theorem: If markets are perfectly competitive and complete, then a decentralized price system will deliver a Pareto optimal allocation

**Second Welfare Theorem:** If markets are perfectly competitive and complete, then any Pareto optimal allocation can be supported by a decentralized price system and lump sum taxes and transfers

The welfare theorems' appeal is pretty clear: if the conditions are met we can have the largest economic pie (efficiency) simply by letting the free market function

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Why?

Most environmental goods have no market or price

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There are not complete markets!

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Pollution, noise, etc

Not changes in wages or prices of regular market goods

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This is the free rider problem

Lets start building our model of the economy

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Suppose there is:

Two people

Lets start building our model of the economy

- Two people
- A dirty good

Lets start building our model of the economy

- Two people
- A dirty good
- A clean good

Lets start building our model of the economy

- Two people
- A dirty good
- A clean good
- Labor as the only factor (input) of production

Define each person i's utility as  $U_i(x_i, z_i, E)$  for i=1,2

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 $x_i$  is consumption of the dirty good,

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and E is the level of pollution emissions

Production of x causes the emissions E

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We can define production of x as:  $x=f(l_x,E)$  where  $f_l>0$  and  $f_E>0$ 

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Emissions are defined as an *input*, so if you want less emissions you will produce less because  $f_E > 0$ 

Production of the clean good z only uses labor:  $z=g(l_z)$ 

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This is all we need for the model, now we just need to set it up, and define two terms

A key piece of economics is the marginal rate of substitution (MRS)

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The MRS tells us how an individual trades off consumption of two different goods and is defined as:

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It is just the slope of the production possibility frontier

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How do we do this?

By just following the definition of Pareto optimality:

We find the allocations of consumption, labor, and pollution, that maximizes one person's utility while making the other person no worse off than some (arbitrary) benchmark

While also satisfying technology (production) and endowment (labor) constraints

The problem is given by:

$$egin{array}{ll} \max_{x_1,x_2,z_1,z_2,l_x,l_z,E} U_1(x_1,z_1,E) & ext{subject to:} \ U_2(x_2,z_2,E) \geq ar{u}_2 & (1) \ f(l_x,E) = x_1 + x_2 & (2) \ g(l_z) = z_1 + z_2 & (3) \ l = l_x + l_z & (4) \end{array}$$

We are maximizing person 1's utility subject to (1) keeping person 2s utility at least some level, (2,3) production constraints, (4) total labor allocation

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Now let's look at the Lagrangian

The Lagrangian is given by:

$$egin{aligned} \mathcal{L} &= \max_{x_1, x_2, z_1, z_2, l_x, l_z, E} U_1(x_1, z_1, E) \ &+ \lambda_u [U_2(x_2, z_2, E) - ar{u}_2] \ &+ \lambda_x [f(l_x, E) - x_1 - x_2] \ &+ \lambda_z [g(l_z) - z_1 - z_2] \ &+ \lambda_l [l - l_x - l_z] \end{aligned}$$

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Now let's look at the FOCs

# Pareto optimality: Problem

$$egin{array}{l} \max_{x_1,x_2,z_1,z_2,l_x,l_z,E} U_1(x_1,z_1,E) \ + \lambda_u [U_2(x_2,z_2,E) - ar{u}_2] \ + \lambda_x [f(l_x,E) - x_1 - x_2] \ + \lambda_z [g(l_z) - z_1 - z_2] \ + \lambda_l [l - l_x - l_z] \end{array}$$

# Pareto optimality: Consumption FOCs

$$rac{\partial U_1}{\partial x_1} = \lambda_x, \qquad rac{\partial U_1}{\partial z_1} = \lambda_z$$

and

$$\lambda_u rac{\partial U_2}{\partial x_2} = \lambda_x, \qquad \lambda_u rac{\partial U_2}{\partial z_2} = \lambda_z$$

Marginal utility equals the shadow price of the good

### Pareto optimality: Labor FOCs

$$\lambda_x rac{\partial f}{\partial l_x} = \lambda_l, \qquad \lambda_z rac{\partial g}{\partial l_z} = \lambda_l$$

The marginal product of labor equals the shadow price of labor

# Pareto optimality: Emissions FOC

$$-\left[rac{\partial U_1}{\partial E} + \lambda_u rac{\partial U_2}{\partial E}
ight] = \lambda_x rac{\partial f}{\partial E}$$

The marginal utility cost of emissions equals the marginal product of emissions

The consumption FOCs give us efficiency in consumption:

$$MRS_1^{xz} \equiv rac{\partial U_1}{\partial x_1} igg/ rac{\partial U_1}{\partial z_1} = \lambda_x/\lambda_z = rac{\partial U_2}{\partial x_2} igg/ rac{\partial U_2}{\partial z_2} \equiv MRS_2^{xz}$$

Efficiency in consumption requires that the marginal rate of substitution (MRS) between individuals is equal (i.e. the slopes of their indifference curves are equal)

# Exchange efficiency

The consumption and labor supply FOCs give us

$$MRS_i^{xz} \equiv rac{\partial U_i}{\partial x_i} igg/ rac{\partial U_i}{\partial z_i} = \lambda_x/\lambda_z = rac{\partial g}{\partial l_z} igg/ rac{\partial f}{\partial l_x} \equiv MRT^{xz}$$

MRSs must equal the marginal rate of transformation (MRT)

The slope of the indifference curves must equal the slope of the production possibility frontier

# **Emissions efficiency**

Substitute in the consumption FOCs to obtain a new expression for emissions efficiency:

$$MRS_1^{Ex} + MRS_2^{Ex} \equiv -rac{\partial U_1}{\partial E}igg/rac{\partial U_1}{\partial x_1} - rac{\partial U_2}{\partial E}igg/rac{\partial U_2}{\partial x_2} = rac{\partial f}{\partial E}$$

The marginal product of emissions must equal the sum of the marginal rates of substitution of between x and E across both individuals

#### **General Intuition**

We can understand (prove) why these conditions need to be met by considering cases when they are not met

For any case where the three efficiency conditions are not met, we can show there exists a possible Pareto improvement  $\rightarrow$  the conditions must be met for Pareto optimality

A Pareto improvement is a reallocation of resources that makes at least one person better off without making anyone else worse off

Suppose Ann's MRS is 2, and Bob's MRS is 4, the MRSs tell us that:

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If Bob gives Ann 3 units of z in exchange for 1 unit of x, both are better off

## **Consumption Efficiency**

Suppose Ann's MRS is 2, and Bob's MRS is 4, the MRSs tell us that:

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- Bob is willing to give up 4 units of z for 1 more unit of x

If Bob gives Ann 3 units of z in exchange for 1 unit of x, both are better off

Bob was willing to give up 4 units, Ann was willing to accept 2 units  $\rightarrow$  both are 1 unit of z better off

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- If we move labor from producing x to z we can get 3 units of z for 1 unit of x

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- The consumer is willing to give up 1 unit of x for 1 unit of z
- If we move labor from producing x to z we can get 3 units of z for 1 unit of x

If we give up 1 unit of x, we get 3 units of  $z \to the$  consumer gets 2 more units of z than they needed to be better off

Suppose  $\mathrm{MRS}_1^{Ex}$  +  $\mathrm{MRS}_2^{Ex}=3$  and  $\frac{\partial f}{\partial E}=4$ , these conditions tell us that:

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- The total cost to both consumers of 1 more unit of E in terms of units of x is 3
- 1 more unit of E gets us 4 more units of x

If we increase E by 1 unit, the benefits (4) outweigh the costs (3), we can make the consumers better off

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#### In the free market:

- Consumers take the price of goods as given
- Firms take the price of inputs as given

Let  $p_x$  and  $p_z$  be the prices of x and z

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Each person maximizes their utility

Each firm maximizes profit

The utility maximization problem is:

$$\max_{x_i,z_i} U_i(x_i,z_i,E) \; ext{ subject to: } y_i = p_x x_i + p_z z_i$$

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$$\max_{x_i,z_i} U_i(x_i,z_i,E) + \lambda_i [y_i - p_x x_i - p_z z_i]$$

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$$\max_{x_i,z_i} U_i(x_i,z_i,E) + \lambda_i [y_i - p_x x_i - p_z z_i]$$

with first-order conditions:

$$rac{\partial U_i}{\partial x_i} = \lambda_i p_x, \qquad rac{\partial U_i}{\partial z_i} = \lambda_i p_z$$

The profit maximization problems for firms producing z and x are:

$$\max_{l_z} p_z g(l_z) - w l_z, \qquad \max_{l_x, E} p_x f(l_x, E) - w l_x$$

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This gives us the FOCs for the firm producing x:

$$p_x \frac{\partial f}{\partial l_x} = w$$
  $p_x \frac{\partial f}{\partial E} = 0$ 

and the firm producing z

$$p_z rac{\partial g}{\partial l_z} = w$$

#### Competitive markets: Consumption

The consumption first-order conditions:

$$rac{\partial U_i}{\partial x_i} = \lambda_i p_x, \qquad rac{\partial U_i}{\partial z_i} = \lambda_i p_z$$

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ight)$$

The equal MRS condition for efficiency in consumption is met

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The MRS=MRT exchange efficiency condition is met

#### Competitive markets: Emissions

The efficiency condition for emissions:

$$-rac{\partial U_1}{\partial E}igg/rac{\partial U_1}{\partial x_1}-rac{\partial U_2}{\partial E}igg/rac{\partial U_2}{\partial x_2}=rac{\partial f}{\partial E}$$

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is not met!

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#### is not met!

The free market provides no incentive for the firm to treat E as scarce or to account for its impact on consumers: the firm faces a price on pollution of 0

#### Market intervention

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The intellectual starting point comes from Pigou: that externalities can be corrected by imposing a fee on emissions

Suppose a firm now has to pay a fee  $\tau^*$  per unit of emissions, can we achieve the optimal outcome?

#### **Emissions taxation**

The firm's problem is now:

$$\max_{l_x,E} p_x f(l_x,E) - w l_z - au^* E$$

with first-order conditions:

$$p_xrac{\partial f}{\partial l_x}=w, \qquad p_xrac{\partial f}{\partial E}= au^*$$

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with first-order conditions:

$$p_xrac{\partial f}{\partial l_x}=w, \qquad p_xrac{\partial f}{\partial E}= au^*$$

Is there a fee that can satisfy the emissions efficiency condition achieve the Pareto optimal outcome?

## **Emissions taxation: Conditions**

Recall the firm's FOC is:

$$p_x rac{\partial f}{\partial E} = au^*$$

and the emissions efficiency condition is:

$$-rac{\partial U_1}{\partial E}igg/rac{\partial U_1}{\partial x_1}-rac{\partial U_2}{\partial E}igg/rac{\partial U_2}{\partial x_2}=rac{\partial f}{\partial E}$$

## **Emissions taxation: Solution**

Notice that if you multiply the right hand side of the emissions efficiency condition by  $p_x$ , it is equal to the left hand side of the firm FOC

The Pareto optimal tax is thus:

$$au^* = -p_x \left[ rac{\partial U_1}{\partial E} igg/ rac{\partial U_1}{\partial x_1} + rac{\partial U_2}{\partial E} igg/ rac{\partial U_2}{\partial x_2} 
ight]$$

This tax can thus make the firm's profit-maximizing condition consistent with Pareto optimality

$$au^* = -p_x \left[ rac{\partial U_1}{\partial E} igg/ rac{\partial U_1}{\partial x_1} + rac{\partial U_2}{\partial E} igg/ rac{\partial U_2}{\partial x_2} 
ight]$$

There are two parts to the intuition for the tax:

$$au^* = -p_x \left[ rac{\partial U_1}{\partial E} igg/ rac{\partial U_1}{\partial x_1} + rac{\partial U_2}{\partial E} igg/ rac{\partial U_2}{\partial x_2} 
ight]$$

There are two parts to the intuition for the tax:

1.  $-\left[\frac{\partial U_1}{\partial E}\bigg/\frac{\partial U_1}{\partial x_1}+\frac{\partial U_2}{\partial E}\bigg/\frac{\partial U_2}{\partial x_2}\right]$  tells us how much total x we need in order to

compensate both consumers for an additional unit of  ${\cal E}$  and keep their utilities constant

$$au^* = -p_x \left[ rac{\partial U_1}{\partial E} igg/ rac{\partial U_1}{\partial x_1} + rac{\partial U_2}{\partial E} igg/ rac{\partial U_2}{\partial x_2} 
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There are two parts to the intuition for the tax:

- 1.  $-\left[\frac{\partial U_1}{\partial E}\bigg/\frac{\partial U_1}{\partial x_1}+\frac{\partial U_2}{\partial E}\bigg/\frac{\partial U_2}{\partial x_2}\right]$  tells us how much total x we need in order to compensate both consumers for an additional unit of E and keep their utilities constant
- 2.  $p_x$  tells us the dollar value of this much x

$$au^* = -p_x \left[ rac{\partial U_1}{\partial E} igg/ rac{\partial U_1}{\partial x_1} + rac{\partial U_2}{\partial E} igg/ rac{\partial U_2}{\partial x_2} 
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- 1.  $-\left[\frac{\partial U_1}{\partial E}\bigg/\frac{\partial U_1}{\partial x_1}+\frac{\partial U_2}{\partial E}\bigg/\frac{\partial U_2}{\partial x_2}\right]$  tells us how much total x we need in order to compensate both consumers for an additional unit of E and keep their utilities constant
- 2.  $p_x$  tells us the dollar value of this much x

The tax is the marginal utility cost of emissions in dollar terms

$$au^* = -p_x \left\lfloor rac{\partial U_1}{\partial E} igg/ rac{\partial U_1}{\partial x_1} + rac{\partial U_2}{\partial E} igg/ rac{\partial U_2}{\partial x_2} 
ight
floor$$

The tax depends on marginal utility of consumption, this implies two things:

$$au^* = -p_x \left\lfloor rac{\partial U_1}{\partial E} igg/ rac{\partial U_1}{\partial x_1} + rac{\partial U_2}{\partial E} igg/ rac{\partial U_2}{\partial x_2} 
ight
floor$$

The tax depends on marginal utility of consumption, this implies two things:

1. The tax depends on the distribution of income

$$au^* = -p_x \left[ rac{\partial U_1}{\partial E} igg/ rac{\partial U_1}{\partial x_1} + rac{\partial U_2}{\partial E} igg/ rac{\partial U_2}{\partial x_2} 
ight]$$

The tax depends on marginal utility of consumption, this implies two things:

- 1. The tax depends on the distribution of income
- 2. The tax depends on the distribution of endowments in general (e.g. income, labor)

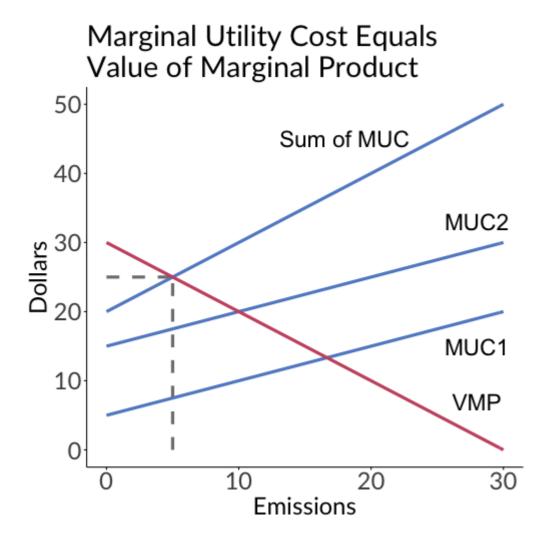
$$au^* = -p_x \left[ rac{\partial U_1}{\partial E} igg/ rac{\partial U_1}{\partial x_1} + rac{\partial U_2}{\partial E} igg/ rac{\partial U_2}{\partial x_2} 
ight]$$

The tax depends on marginal utility of consumption, this implies two things:

- 1. The tax depends on the distribution of income
- 2. The tax depends on the distribution of endowments in general (e.g. income, labor)

Changes in income or factor endowments will therefore change the level of the Pareto optimal tax!

# Graphical emissions taxation



$$-p_x\left[rac{\partial U_i}{\partial E} \bigg/rac{\partial U_i}{\partial x_i}
ight]$$
 is the individual

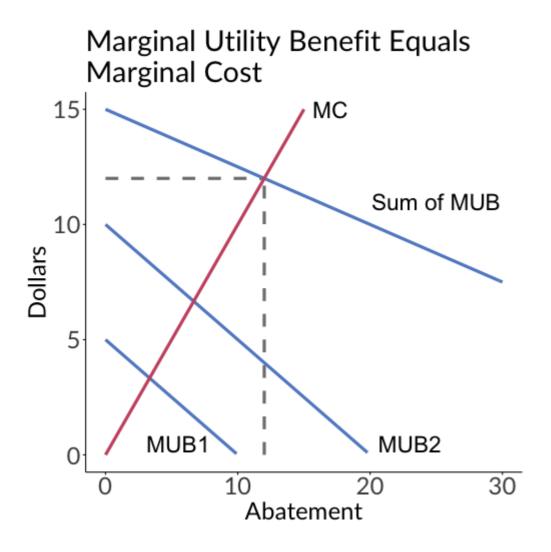
marginal utility cost of emissions

 $p_x \frac{\partial f}{\partial E}$  is the value of marginal product of emissions (VMP)

At a Pareto optimum the sum of MUCs must be equal to the VMP

MC of emissions must equal MB

# Graphical emissions taxation: abatement



Let abatement  $A^*$  be how much we reduce emissions below baseline:

$$A^* = ar{E} - E^*$$

$$-p_x\left[rac{\partial U_i}{\partial E} \bigg/rac{\partial U_i}{\partial x_i}
ight]$$
 is the individual

marginal utility benefit

 $p_x \frac{\partial f}{\partial E}$  is the marginal cost of abatement