EC 421, Set 10

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# Prologue

## Schedule

### **Last Time**

Autocorrelation and nonstationarity

## Today

Causality

## **Upcoming**

**Assignment** Due Friday

Next assignment Assigned this weekend

#### Intro

Most tasks in econometrics boil down to one of two goals:

$$y=eta_0+eta_1x_1+eta_2x_2+\cdots+eta_kx_k+u$$

- 1. **Prediction:** Accurately and dependably predict/forecast y using on some set of explanatory variables—doesn't need to be  $x_1$  through  $x_k$ . Focuses on  $\hat{y}$ .  $\beta_i$  doesn't really matter.
- 2. **Causal estimation:**<sup>†</sup> Estimate the actual data-generating process—learning about the true, population model that explains how y changes when we change  $x_j$ —focuses on  $\beta_j$ . Accuracy of  $\hat{y}$  is not important.

For the rest of the term, we will focus on **causally estimating**  $\beta_j$ .

† Often called causal identification.

### The challenges

As you saw in the data-analysis exercise, determining and estimating the true model can be pretty difficult—both practically and econometrically.

#### **Practical challenges**

- Which variables?
- Which functional form(s)?
- Do data exist? How much?
- Is the sample representative?

#### **Econometric challenges**

- Omitted-variable bias
- Reverse causality
- Measurement error
- How precise can/must we be?

Many of these challenges relate to **exogeneity**, i.e.,  $E[u_i|X] = 0$ . Causality requires us to **hold all else constant** (ceterus paribus).

## It's complicated

Occasionally, causal relationships are simply/easily understood, e.g.,

- What caused the forest fire?
- How did this baby get here?

Generally, causal relationships are complex and challenging to answer, e.g.,

- What causes some countries to grow and others to decline?
- What caused President Trump's 2016 election?
- How does the number of police officers affect crime?
- What is the effect of better air quality on test scores?
- Do longer prison sentences decrease crime?
- How did cannabis legalization affect mental health/opioid addiction?

### Correlation ≠ Causation

You've likely heard the saying

Correlation is not causation.

The saying is just pointing out that there are violations of exogeneity.

Although correlation is not causation, causation requires correlation.

#### **New saying:**

Correlation plus exogeneity is causation.

Let's work through a few examples.

## Causation

### Example: The causal effect of fertilizer<sup>†</sup>

Suppose we want to know the causal effect of fertilizer on corn yield.

**Q:** Could we simply regress yield on fertilizer?

**A:** Probably not (if we want the causal effect).

**Q:** Why not?

**A:** Omitted-variable bias: Farmers may apply less fertilizer in areas that are already worse on other dimensions that affect yield (soil, slope, water). Violates *all else equal* (exogeneity). Biased and/or spurious results.

**Q:** So what *should* we do?

A: Run an experiment! 💩

<sup>†</sup> Many of the early statistical and econometric studies involved agricultural field trials.

## Causation

### Example: The causal effect of fertilizer

Randomized experiments help us maintain all else equal (exogeneity).

We often call these experiments *randomized control trials* (RCTs).<sup>†</sup>

Imagine an RCT where we have two groups:

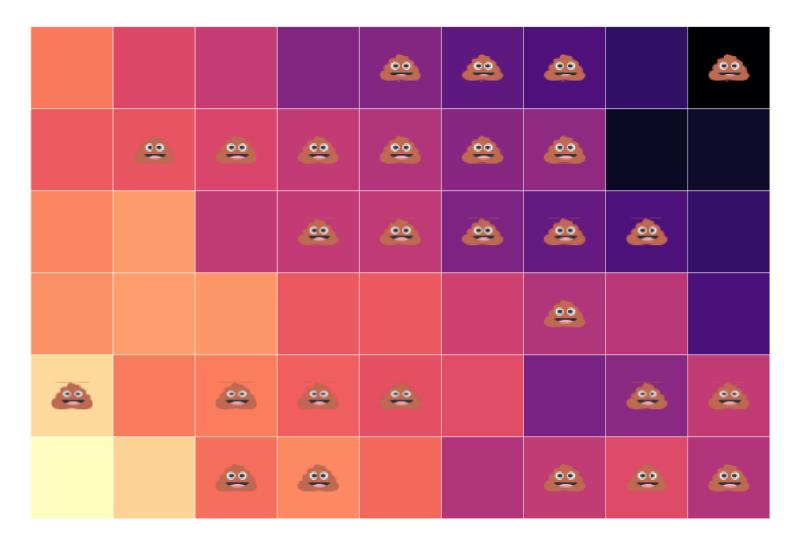
- Treatment: We apply fertilizer.
- **Control:** We do not apply fertilizer.

By randomizing plots of land into **treatment** or **control**, we will, on average, include all kinds of land (soild, slope, water, *etc.*) in both groups.

All else equal!

<sup>†</sup> Econometrics (and statistics) borrows this language from biostatistics and pharmaceutical trials.

### 54 equal-sized plots of varying quality plus randomly assigned treatment



## Causation

### Example: The causal effect of fertilizer

We can estimate the **causal effect** of fertilizer on crop yield by comparing the average yield in the treatment group (<u>a</u>) with the control group (no <u>a</u>).

$$\overline{ ext{Yield}}_{ ext{Treatment}} - \overline{ ext{Yield}}_{ ext{Control}}$$

Alternatively, we can use the regression

$$Yield_i = \beta_0 + \beta_1 Trt_i + u_i \tag{1}$$

where  $Trt_i$  is a binary variable (=1 if plot i received the fertilizer treatment).

**Q:** Should we expect (1) to satisfy exogeneity? Why?

**A:** On average, **randomly assigning treatment should balance** trt. and control across the other dimensions that affect yield (soil, slope, water).

### Example: Returns to education

Labor economists, policy makers, parents, and students are all interested in the (monetary) return to education.

#### **Thought experiment:**

- Randomly select an individual.
- Give her an additional year of education.
- How much do her earnings increase?

This change in earnings gives the causal effect of education on earnings.

### Example: Returns to education

**Q:** Could we simply regress earnings on education?

**A:** Again, probably not if we want the true, causal effect.

- 1. People choose education based upon many factors, e.g., ability.
- 2. Education likely reduces experience (time out of the workforce).
- 3. Education is **endogenous** (violates exogeneity).

The point (2) above also illustrates the difficulty in learning about educations while *holding all else constant*.

Many important variables have the same challenge—gender, race, income.

### Example: Returns to education

**Q:** So how can we estimate the returns to education?

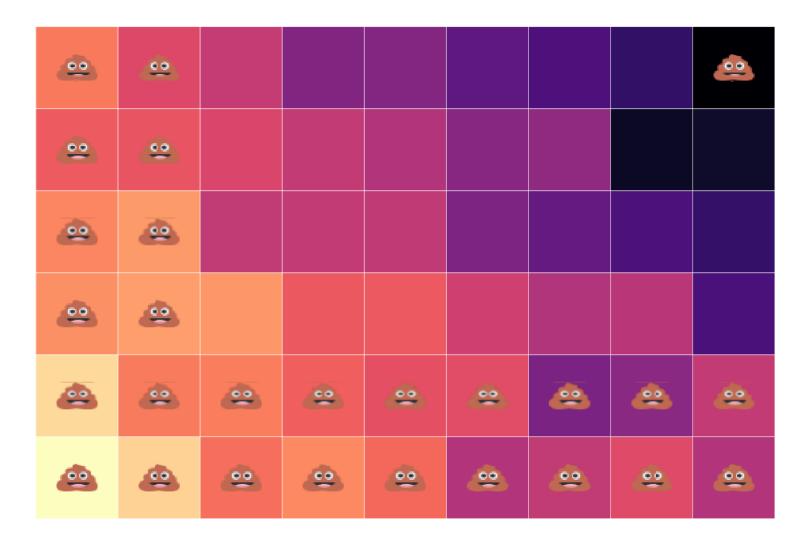
**Option 1:** Run an **experiment**.

- Randomly assign education (might be difficult).
- Randomly encourage education (might work).
- Randomly assign programs that affect education (e.g., mentoring).

**Option 2:** Look for a *natural experiment*—a policy or accident in society that arbitrarily increased education for one subset of people.

- Admissions cutoffs
- Lottery enrollment and/or capacity constraints

#### **Unfortunate randomization**



### The ideal experiment

The **ideal experiment** would be subtly different.

Rather than comparing units randomized as treatment vs. control, the ideal experiment would compare treatment and control for the same, exact unit.

$$y_{\mathrm{Treatment},i} - y_{\mathrm{Control},i}$$

which we will write (for simplicity) as

$$y_{1,i}-y_{0,i}$$

This *ideal experiment* is clearly infeasible<sup>†</sup>, but it creates nice notation for causality (the Rubin causal model/Neyman potential outcomes framework).

† Without (1) God-like abilities and multiple universes or (2) a time machine.

### The ideal experiment

The ideal data for 10 people

#>		i	trt	y1i	y0i	effect_i
#>	1	1	1	5.01	2.56	2.45
#>	2	2	1	8.85	2.53	6.32
#>	3	3	1	6.31	2.67	3.64
#>	4	4	1	5.97	2.79	3.18
#>	5	5	1	7.61	4.34	3.27
#>	6	6	0	7.63	4.15	3.48
#>	7	7	0	4.75	0.56	4.19
#>	8	8	0	5.77	3.52	2.25
#>	9	9	0	7.47	4.49	2.98
#>	10	10	0	7.79	1.40	6.39

Calculate the causal effect of trt.

$$\tau_i = y_{1,i} - y_{0,i}$$

for each individual i.

The mean of  $\tau_i$  is the average treatment effect (ATE).

Thus, 
$$\overline{ au}=3.82$$

### The ideal experiment

This model highlights the fundamental problem of causal inference.

$$\tau_i = y_{1,i} - y_{0,i}$$

#### The challenge:

If we observe  $y_{1,i}$ , then we cannot observe  $y_{0,i}$ .

If we observe  $y_{0,i}$ , then we cannot observe  $y_{1,i}$ .

## The ideal experiment

So a dataset that we actually observe for 6 people will look something like

```
#>
     i trt y1i y0i
    1 1 5.01
#> 1
               NA
#> 2 2 1 8.85
              NA
NA
#> 4
   4 1 5.97
              NA
#> 5
   5 1 7.61
             NA
#> 6
    6 0 NA 4.15
#> 7
   7 0 NA 0.56
   8 0 NA 3.52
#> 8
#> 9
          NA 4.49
           NA 1,40
#> 10 10
```

We can't observe  $y_{1,i}$  and  $y_{0,i}$ .

But, we do observe

- **y**<sub>1,i</sub> for *i* in 1, 2, 3, 4, 5
- $y_{0,j}$  for j in 6, 7, 8, 9, 10

**Q:** How do we "fill in" the NA's and estimate  $\overline{\tau}$ ?

### Causally estimating the treatment effect

**Notation:** Let  $D_i$  be a binary indicator variable such that

- $D_i = 1$  if individual i is treated.
- $D_i = 0$  if individual i is not treated (control group).

Then, rephrasing the previous slide,

- We only observe  $y_{1,i}$  when  $D_i = 1$ .
- We only observe  $y_{0,i}$  when  $D_i=0$ .

**Q:** How can we estimate  $\overline{\tau}$  using only  $(y_{1,i}|D_i=1)$  and  $(y_{0,i}|D_i=0)$ ?

### Causally estimating the treatment effect

**Q:** How can we estimate  $\overline{\tau}$  using only  $(y_{1,i}|D_i=1)$  and  $(y_{0,i}|D_i=0)$ ?

**Idea:** What if we compare the groups' means? *I.e.*,

$$Avg(y_i \mid D_i = 1) - Avg(y_i \mid D_i = 0)$$

**Q:** When does this simple difference in groups' means provide information on the **causal effect** of the treatment?

**Q<sub>2.0</sub>:** Is  $Avg(y_i \mid D_i = 1) - Avg(y_i \mid D_i = 0)$  a good estimator for  $\overline{\tau}$ ?

Time for math!

## Causally estimating the treatment effect

**Assumption:** Let  $\tau_i = \tau$  for all i.

This assumption says that the treatment effect is equal (constant) across all individuals i.

Note: We defined

$$\tau_i=\tau=y_{1,i}-y_{0,i}$$

which implies

$$y_{1,i}=y_{0,i}+ au$$

**Q<sub>3.0</sub>:** Is  $Avg(y_i \mid D_i = 1) - Avg(y_i \mid D_i = 0)$  a good estimator for  $\tau$ ?

Difference in groups' means

$$egin{aligned} &= Avg(y_i \mid D_i = 1) - Avg(y_i \mid D_i = 0) \ &= Avg(y_{1,i} \mid D_i = 1) - Avg(y_{0,i} \mid D_i = 0) \ &= Avg( au + y_{0,i} \mid D_i = 1) - Avg(y_{0,i} \mid D_i = 0) \ &= au + Avg(y_{0,i} \mid D_i = 1) - Avg(y_{0,i} \mid D_i = 0) \ &= ext{Average causal effect} + ext{Selection bias} \end{aligned}$$

So our proposed group-difference estimator give us the sum of

- 1.  $\tau$ , the causal, average treatment effect that we want
- 2. **Selection bias:** How much trt. and control groups differ (on average).

**Next time:** Solving selection bias.

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