

# Regression Logic

EC 320: Introduction to Econometrics

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Winter 2022

# Prologue

# Housekeeping

Exercise 3 due this Wednesday!

Problem Set 1 solution available.

Problem Sets due dates changed

- Extra two days
- Due Monday instead of Friday starting Problem Set 2K

Midterm 1 next week (Wednesday)

Midterm review on Monday

# Last Time

1. Fundamental problem of econometrics
2. Selection bias
3. Randomized control trials

# Regression Logic

# Regression

Economists often rely on (linear) regression for statistical comparisons.

- "*Linear*" is more flexible than you think.

Regression analysis helps us make *other things equal* comparisons.

- We can model the effect of  $X$  on  $Y$  while **controlling** for potential **confounders**.
- Forces us to be explicit about the potential sources of selection bias.
- Failure to control for confounding variables leads to **omitted-variable bias**, a close cousin of selection bias

# Returns to Private College

**Research Question:** Does going to a private college instead of a public college increase future earnings?

- **Outcome variable:** earnings
- **Treatment variable:** going to a private college (binary)

**Q:** How might a private school education increase earnings?

**Q:** Does a comparison of the average earnings of private college graduates with those of public school graduates **isolate the economic returns to private college education**? Why or why not?

# Returns to Private College

## How might we estimate the causal effect of private college on earnings?

**Approach 1:** Compare average earnings of private college graduates with those of public college graduates.

- Prone to selection bias.

**Approach 2:** Use a matching estimator that compares the earnings of individuals the same admissions profiles.

- Cleaner comparison than a simple difference-in-means.
- Somewhat difficult to implement.
- Throws away data (inefficient).

**Approach 3:** Estimate a regression that compares the earnings of individuals with the same admissions profiles.



# The Regression Model

We can estimate the effect of  $X$  on  $Y$  by estimating a **regression model**:

$$Y_i = \beta_0 + \beta_1 X_i + u_i$$

- $Y_i$  is the outcome variable.
- $X_i$  is the treatment variable (continuous).
- $u_i$  is an error term that includes all other (omitted) factors affecting  $Y_i$ .
- $\beta_0$  is the **intercept** parameter.
- $\beta_1$  is the **slope** parameter.

# Running Regressions

The intercept and slope are population parameters.

Using an estimator with data on  $X_i$  and  $Y_i$ , we can estimate a **fitted regression line**:

$$\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$$

- $\hat{Y}_i$  is the **fitted value** of  $Y_i$ .
- $\hat{\beta}_0$  is the **estimated intercept**.
- $\hat{\beta}_1$  is the **estimated slope**.

The estimation procedure produces misses called **residuals**, defined as  $Y_i - \hat{Y}_i$ .

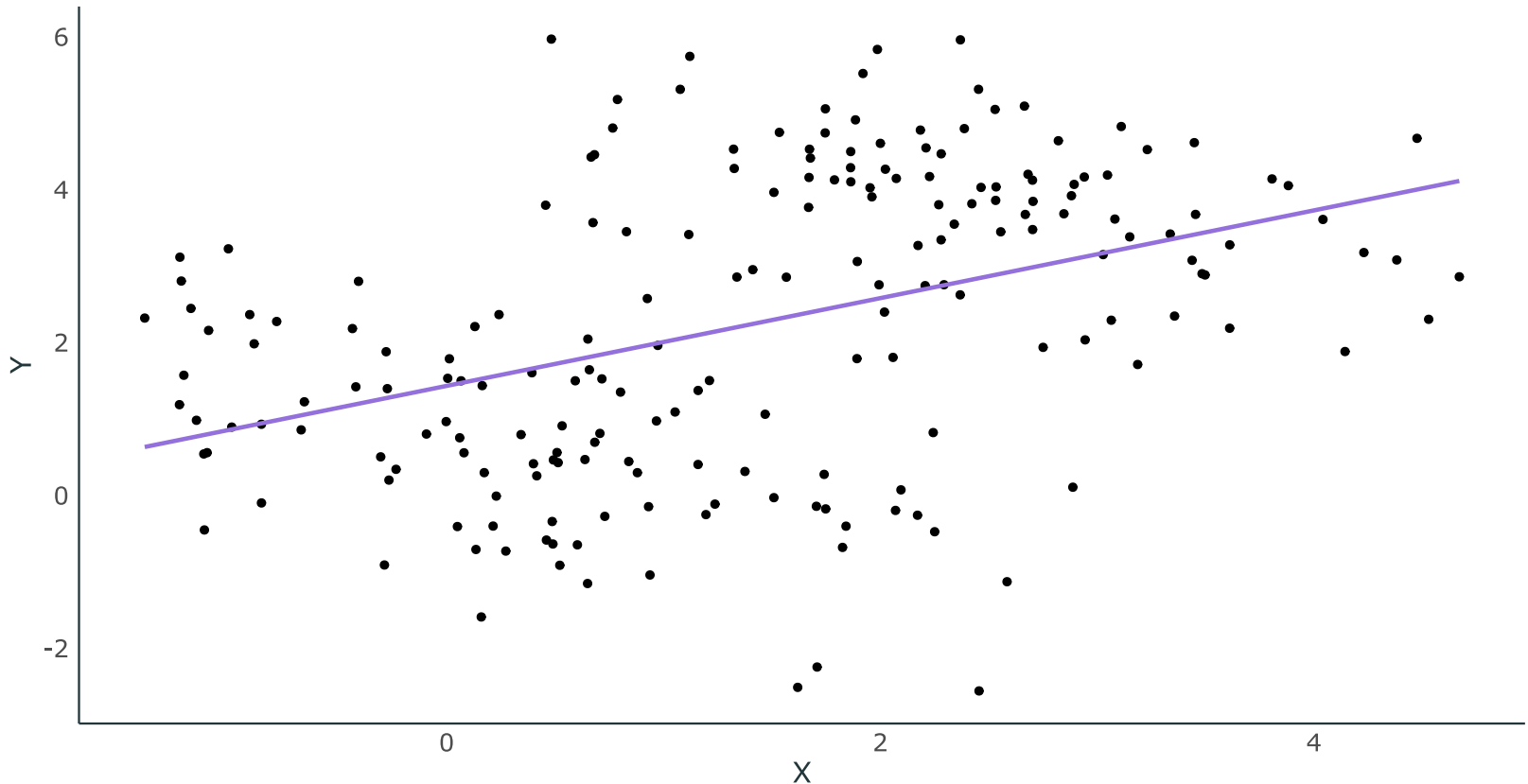
# Running Regressions

In practice, we estimate the regression coefficients using an estimator called **Ordinary Least Squares** (OLS).

- Picks estimates that make  $\hat{Y}_i$  as close as possible to  $Y_i$  given the information we have on  $X$  and  $Y$ .
- We will dive into the weeds after the midterm.

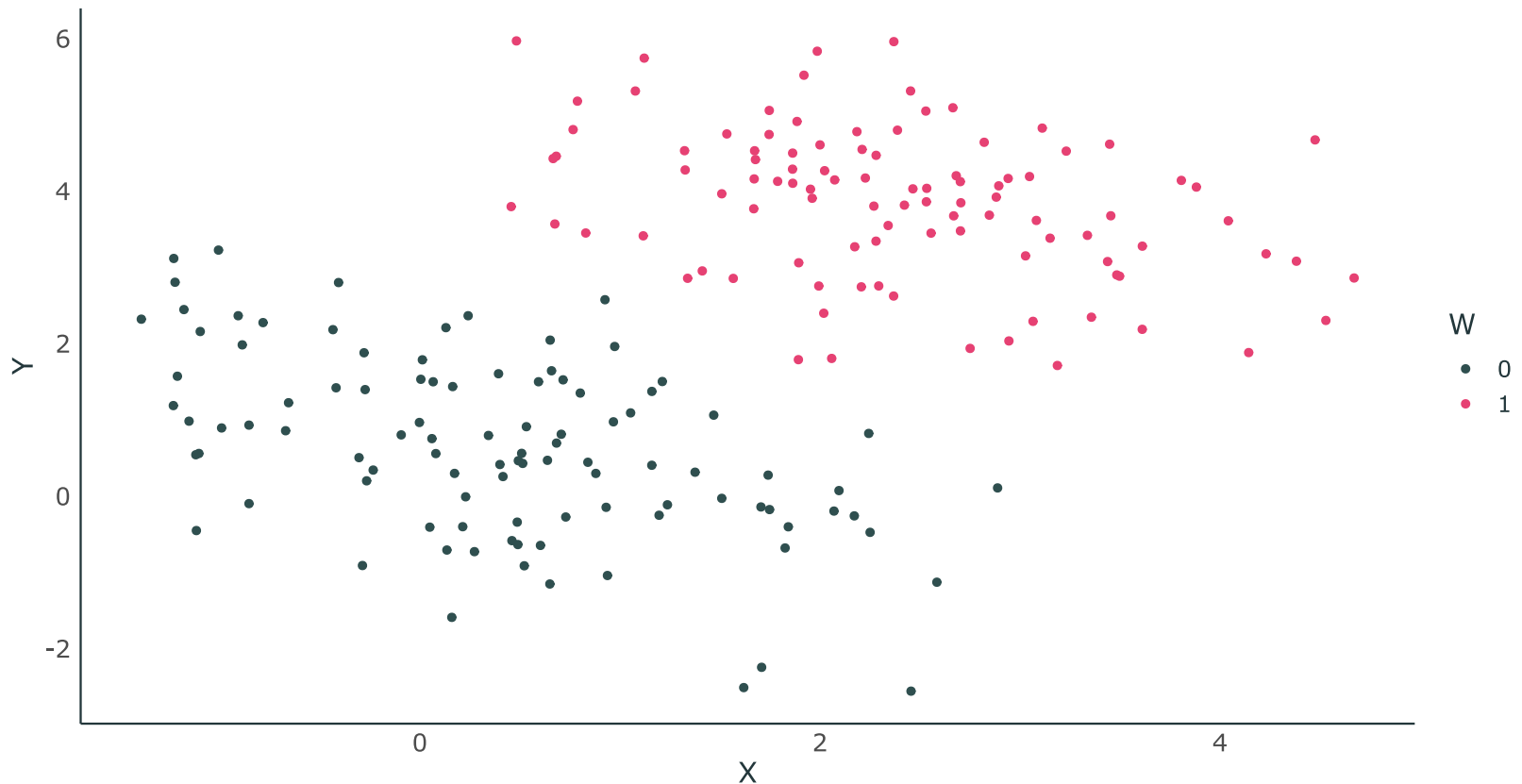
# Running Regressions

OLS picks  $\hat{\beta}_0$  and  $\hat{\beta}_1$  that trace out the line of best fit. Ideally, we would like to interpret the slope of the line as the causal effect of  $X$  on  $Y$ .



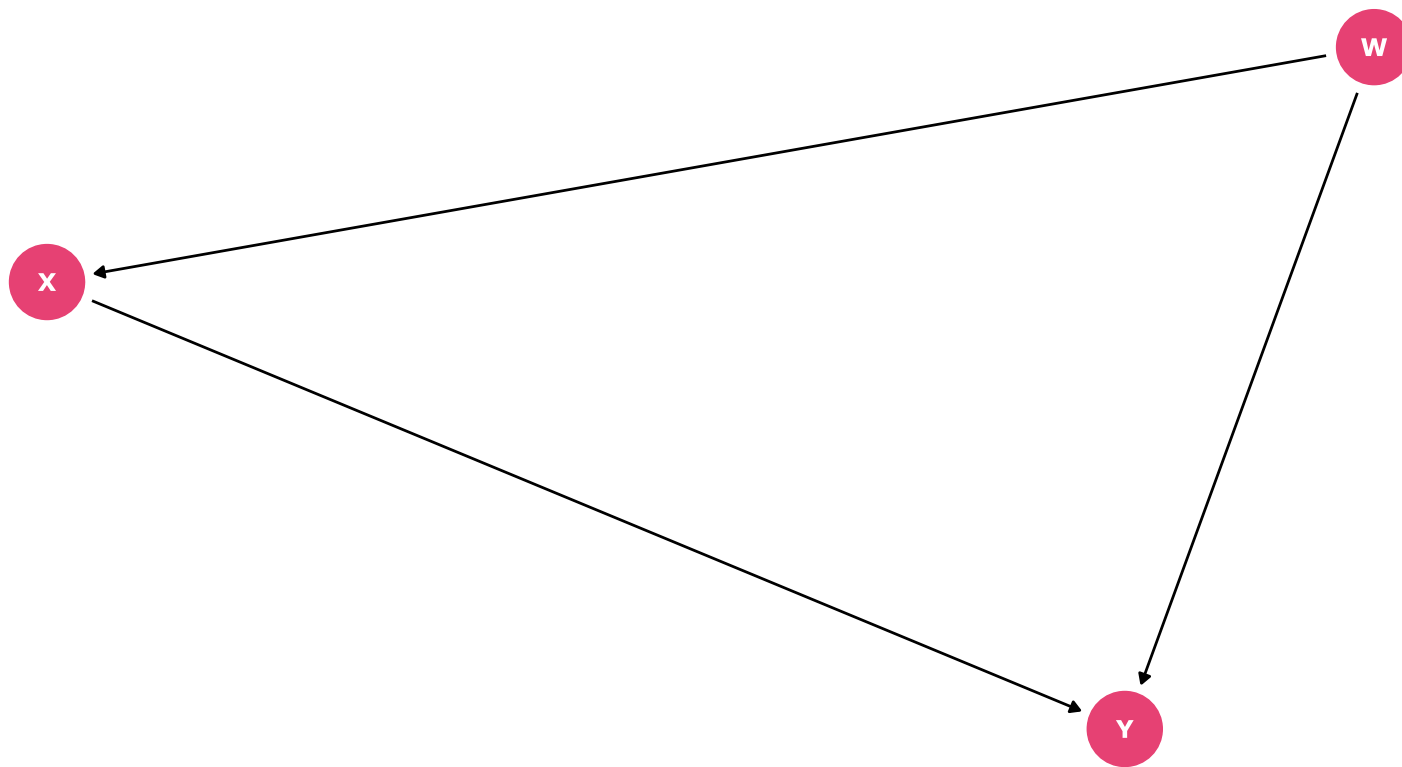
# Confounders

However, the data are grouped by a third variable  $W$ . How would omitting  $W$  from the regression model affect the slope estimator?



# Confounders

The problem with  $W$  is that it affects both  $Y$  and  $X$ . Without adjusting for  $W$ , we cannot isolate the causal effect of  $X$  on  $Y$ .



# Controlling for Confounders

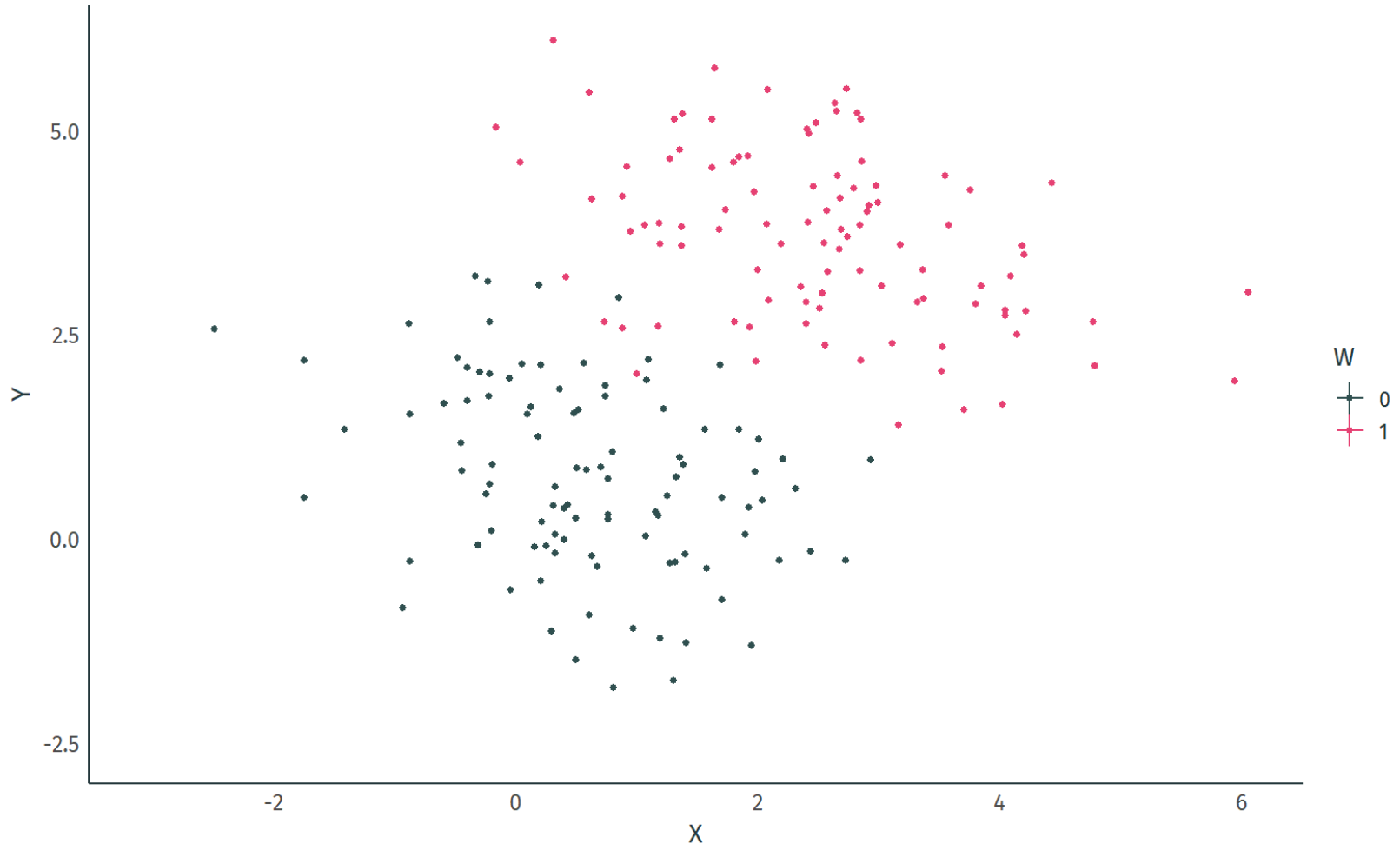
We can control for  $W$  by specifying it in the regression model:

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 W_i + u_i$$

- $W_i$  is a **control variable**.
- By including  $W_i$  in the regression, we can use OLS can difference out the confounding effect of  $W$ .
- **Note:** OLS doesn't care whether a right-hand side variable is a treatment or control variable, but we do.

# Controlling for Confounders

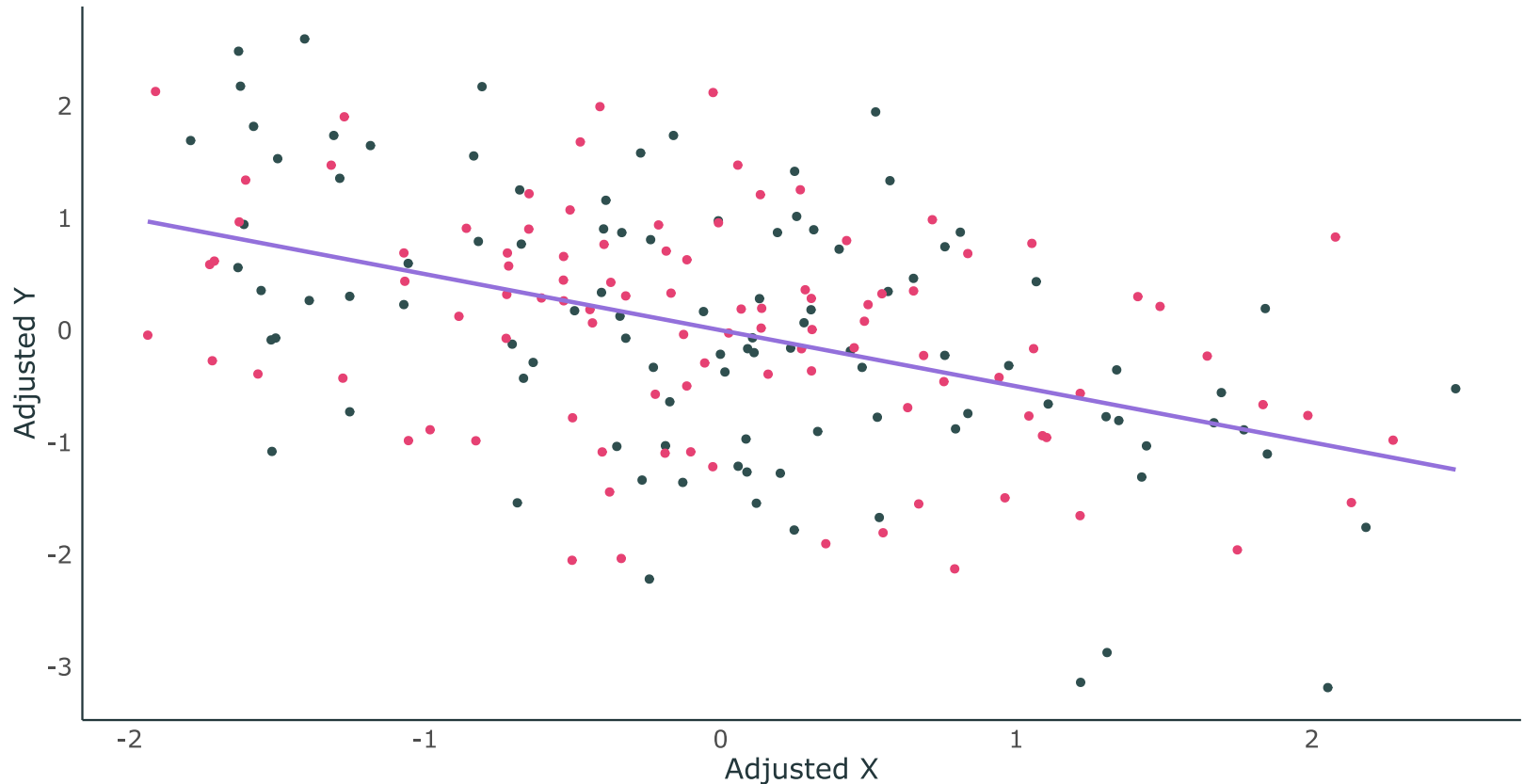
The Relationship between Y and X, Controlling for a Binary Variable W  
1. Start with raw data. Correlation between X and Y: 0.361





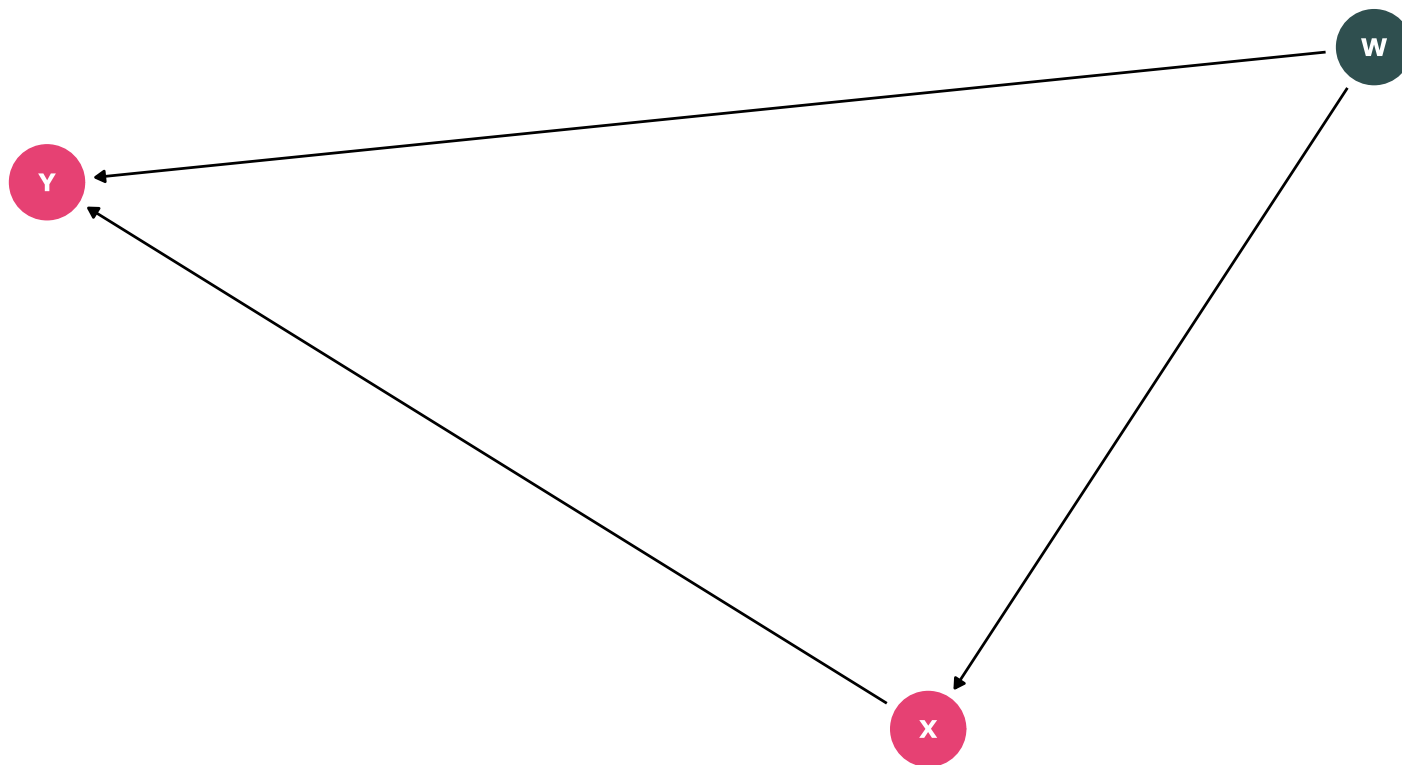
# Controlling for Confounders

Controlling for  $W$  "adjusts" the data by **differencing out** the group-specific means of  $X$  and  $Y$ . **Slope of the estimated regression line changes!**



# Controlling for Confounders

Can we interpret the estimated slope parameter as the causal effect of  $X$  on  $Y$  now that we've adjusted for  $W$ ?



# Controlling for Confounders

## Example: Returns to schooling

Last class:

**Q:** Could we simply compare the earnings those with more education to those with less?

**A:** If we want to measure the causal effect, probably not.

**What omitted variables should we worry about?**

# Controlling for Confounders

## Example: Returns to schooling

Three regressions **of** wages **on** schooling.

Outcome variable: log(Wage)

<b>Explanatory variable</b>	<b>1</b>	<b>2</b>	<b>3</b>
<i>Intercept</i>	5.571	5.581	<b>5.695</b>
	(0.039)	(0.066)	<b>(0.068)</b>
<i>Education</i>	0.052	0.026	<b>0.027</b>
	(0.003)	(0.005)	<b>(0.005)</b>
<i>IQ Score</i>		0.004	<b>0.003</b>
		(0.001)	<b>(0.001)</b>
<i>South</i>			<b>-0.127</b>
			<b>(0.019)</b>

# Omitted-Variable Bias

The presence of omitted-variable bias (OVB) precludes causal interpretation of our slope estimates.

We can back out the sign and magnitude of OVB by subtracting the **slope estimate from a *long* regression** from the **slope estimate from a *short* regression**:

$$\text{OVB} = \hat{\beta}_1^{\text{Short}} - \hat{\beta}_1^{\text{Long}}$$

**Dealing with potential sources of OVB is one of the main objectives of econometric analysis!**

# Data and the tidyverse

# Data

## Experimental data

Data generated in controlled, laboratory settings.

Ideal for **causal identification**, but difficult to obtain in the social sciences.

- Intractable logistical problems
- Too expensive
- Morally repugnant

Experiments outside the lab: **randomized control trials** and **A/B testing**.

# Data

## Observational data

Data generated in non-experimental settings.

- Surveys
- Censuses
- Administrative records
- Environmental data
- Financial and sales transactions
- Social media

Mainstay of economic research, but **poses challenges** to causal identification.



# Tidy Data

Search:

	State	Population	Murders
1	Alabama	4779736	135
2	Alaska	710231	19
3	Arizona	6392017	232
4	Arkansas	2915918	93
5	California	37253956	1257
6	Colorado	5029196	65

Showing 1 to 6 of 51 entries

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**Rows** represent **observations**.

**Columns** represent **variables**.

Each **value** is associated with an **observation** and a **variable**.

# Cross Sectional Data

**Sample of individuals from a population at a point in time.**

Ideally, collected using **random sampling**.

- Random sampling + sufficient sample size = representative sample.
- Random sampling simplifies data analysis, but non-random samples are common (and difficult to work with).

Used extensively in applied microeconomics.\*

**Main focus of this course.**

\* Applied microeconomics = Labor, health, education, public finance, development, industrial organization, and urban economics.

# Cross Sectional Data

Sample of US workers (Current Population Survey, 1976)

	Wage ↕	Education ↕	Tenure ↕	Female? ↕	Non-white? ↕
1	3.1	11	0	1	0
2	3.24	12	2	1	0
3	3	11	0	0	0
4	6	8	28	0	0
5	5.3	12	2	0	0
6	8.75	16	8	0	0

Showing 1 to 6 of 526 entries

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# Time Series Data

## Observations of variables over time.

- Quarterly US GDP
- Annual US infant mortality rates
- Daily Amazon stock prices

Complication: Observations are not independent draws.

- GDP this quarter highly related to GDP last quarter.

Used extensively in empirical macroeconomics.

Requires more-advanced methods (EC 421 and EC 422).

# Time Series Data

Number of US manufacturing strikes per month (Jan. 1968 to Dec. 1976)

	<b>Period</b> ↕	<b>Strikes</b> ↕	<b>Output</b> ↕
1	1	5	0.01517
2	2	4	0.00997
3	3	6	0.0117
4	4	16	0.00473
5	5	5	0.01277
6	6	8	0.01138

Showing 1 to 6 of 108 entries

Previous  2 3 4 5 ... 18 Next

# Pooled Cross Sectional Data

## Cross sections from different points in time.

Useful for studying policy changes and relationship that change over time.

Requires more-advanced methods (EC 421 and many 400-level applied micro classes).

# Pooled Cross Sectional Data

Sample of US women (General Social Survey, 1972 to 1984)

	<b>Year</b> ▾	<b>Education</b> ▾	<b>Age</b> ▾	<b>Children</b> ▾	<b>Black?</b> ▾
1	72	12	48	4	0
2	72	17	46	3	0
3	72	12	53	2	0
4	72	12	42	2	0
5	72	12	51	2	0
6	72	8	50	4	0

Showing 1 to 6 of 1,129 entries

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# Panel or Longitudinal Data

## Time series for each cross-sectional unit.

- Example: daily attendance data for a sample of students.

Difficult to collect, but useful for causal identification.

- Can control for *unobserved* characteristics.

Requires more-advanced methods (EC 421 and many 400-level applied micro classes).



# Panel or Longitudinal Data

Panel of US workers (National Longitudinal Survey of Youth, 1980 to 1987)

	ID ▾	Year ▾	Experience ▾	log(Wage) ▾	Union ▾
1	13	1980	1	1.2	no
2	13	1981	2	1.85	yes
3	13	1982	3	1.34	no
4	13	1983	4	1.43	no
5	13	1984	5	1.57	no
6	13	1985	6	1.7	no

Showing 1 to 6 of 4,360 entries

Previous  2 3 4 5 ... 727 Next

# Tidy Data?

	<b>worker_id</b> ↕	<b>year</b> ↕	<b>variable</b> ↕	<b>value</b> ↕
1	13	1980	educ	14
2	13	1981	educ	14
3	13	1982	educ	14
4	13	1983	educ	14
5	13	1984	educ	14
6	13	1985	educ	14

Showing 1 to 6 of 21,800 entries

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# Messy Data

**Analysis-ready datasets are rare.** Most data are "messy."

The focus of this class is data analysis, but **data wrangling** is a non-trivial part of a data scientist/analyst's job.

R has a suite of packages that facilitate data wrangling.

- `readr`, `tidyr`, `dplyr`, `ggplot2` + others.
- Known collectively as the `tidyverse`.

# tidyverse

## The `tidyverse`: A package of packages

`readr`: Functions to import data.

`tidyr`: Functions to reshape messy data.

`dplyr`: Functions to work with data.

`ggplot2`: Functions to visualize data.

# Workflow

## Step 1: Load packages with `pacman`

```
library(pacman)  
p_load(tidyverse)
```

If the `tidyverse` hasn't already been installed, `p_load` will install it.

Loading the `tidyverse` automatically loads `readr`, `tidyr`, `dplyr`, `ggplot2`, and a few other packages.

# Workflow

## Step 2: Import data with `readr`

```
workers ← read_csv("03-example_data.csv")
```

CSV files are a common non-proprietary format for storing tabular data.

The `read_csv` function imports CSV (comma-separated values) files.

- Converts the CSV file to a `tibble`, the `tidyverse` version of a `data.frame`.

# Workflow

## Step 3: Reshape data with `tidyr`

Variables are stored in rows instead of columns:

```
#> # A tibble: 21,800 × 4
#>   worker_id year variable value
#>   <dbl> <dbl> <chr>    <dbl>
#> 1      13  1980 educ      14
#> 2      13  1981 educ      14
#> 3      13  1982 educ      14
#> 4      13  1983 educ      14
#> 5      13  1984 educ      14
#> 6      13  1985 educ      14
#> 7      13  1986 educ      14
#> 8      13  1987 educ      14
#> 9      17  1980 educ      13
#> 10     17  1981 educ      13
#> # ... with 21,790 more rows
```

# Workflow

## Step 3: Reshape data with `tidyr`

Make the data tidy by using the `spread` function:

```
workers <- workers %>%  
  spread(key = variable, value = value)
```

Note the use of the **pipe operator**.

- `%>%` = "*and then.*"
- Chains multiple commands together without having to define intermediate objects.



# Workflow

## Step 3: Reshape data with `tidyr`

The result:

```
#> # A tibble: 4,360 × 7
#>   worker_id year black earnings educ exper union
#>   <dbl> <dbl> <dbl> <dbl> <dbl> <dbl> <dbl>
#> 1      13 1980     0  8850.   14     1     0
#> 2      13 1981     0 14800.   14     2     1
#> 3      13 1982     0 11278.   14     3     0
#> 4      13 1983     0 12409.   14     4     0
#> 5      13 1984     0 14734.   14     5     0
#> 6      13 1985     0 15676.   14     6     0
#> 7      13 1986     0  1457.   14     7     0
#> 8      13 1987     0 14013.   14     8     0
#> 9      17 1980     0 13274.   13     4     0
#> 10     17 1981     0 12800.   13     5     0
#> # ... with 4,350 more rows
```

# Workflow

## Step 4: Manipulate data with `dplyr`

Generate new variables with `mutate`:

```
workers ← workers %>%  
  mutate(union = ifelse(union == 1, "Yes", "No"))
```

Before, `union` was a binary variable equal to 1 if the worker is in a union or 0 if otherwise.

Now `union` is a character variable.

# Workflow

## Step 4: Manipulate data with `dplyr`

The result:

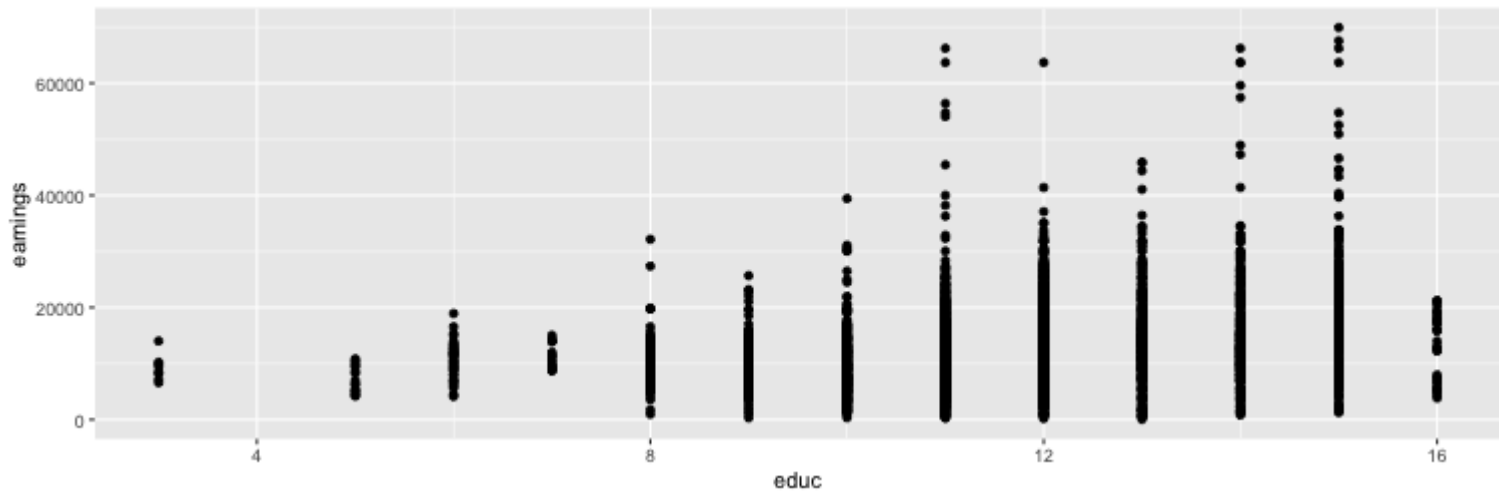
```
#> # A tibble: 4,360 × 7
#>   worker_id year black earnings educ exper union
#>   <dbl> <dbl> <dbl> <dbl> <dbl> <dbl> <chr>
#> 1      13 1980     0  8850.   14     1 No
#> 2      13 1981     0 14800.   14     2 Yes
#> 3      13 1982     0 11278.   14     3 No
#> 4      13 1983     0 12409.   14     4 No
#> 5      13 1984     0 14734.   14     5 No
#> 6      13 1985     0 15676.   14     6 No
#> 7      13 1986     0  1457.   14     7 No
#> 8      13 1987     0 14013.   14     8 No
#> 9      17 1980     0 13274.   13     4 No
#> 10     17 1981     0 12800.   13     5 No
#> # ... with 4,350 more rows
```

# Workflow

## Step 6: Visualize and analyze data with `ggplot2`

### How are education and earnings correlated?

```
workers %>%  
  ggplot(aes(x = educ, y = earnings)) +  
  geom_point()
```



# Workflow

## Step 6: Visualize and analyze data with `ggplot2`

### **How are education and earnings correlated?**

Can also use the `cor` function from `base` R:

```
cor(workers$educ, workers$earnings)
```

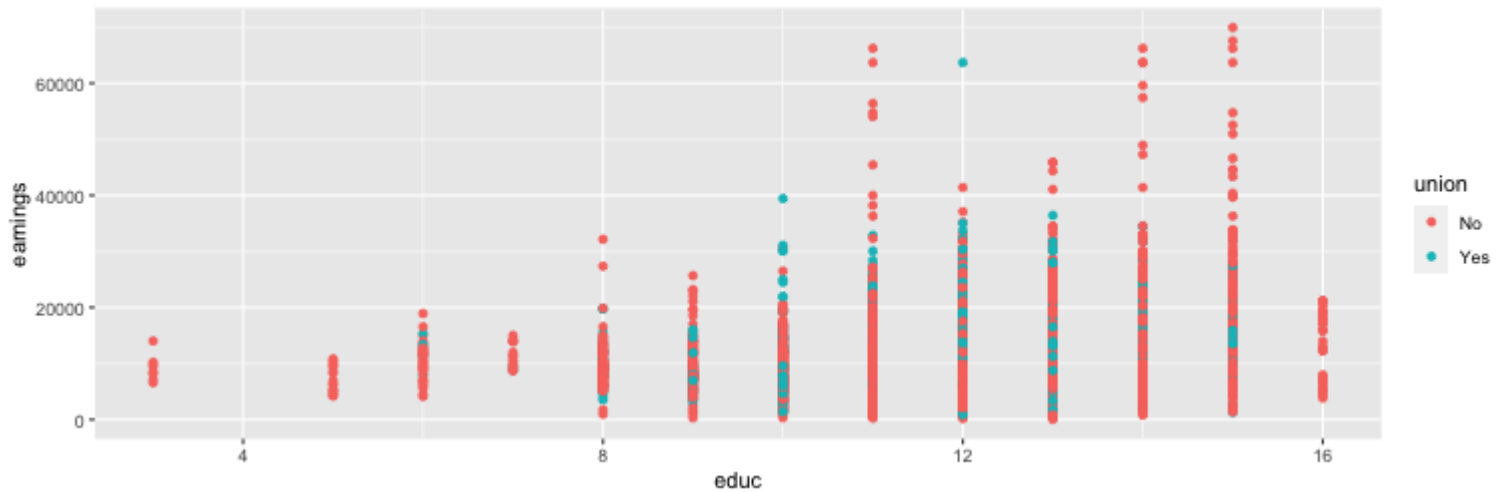
```
#> [1] 0.2685563
```

# Workflow

## Step 6: Visualize and analyze data with `ggplot2`

### How are education and earnings correlated?

```
workers %>%  
  ggplot(aes(x = educ, y = earnings, color = union)) +  
  geom_point()
```

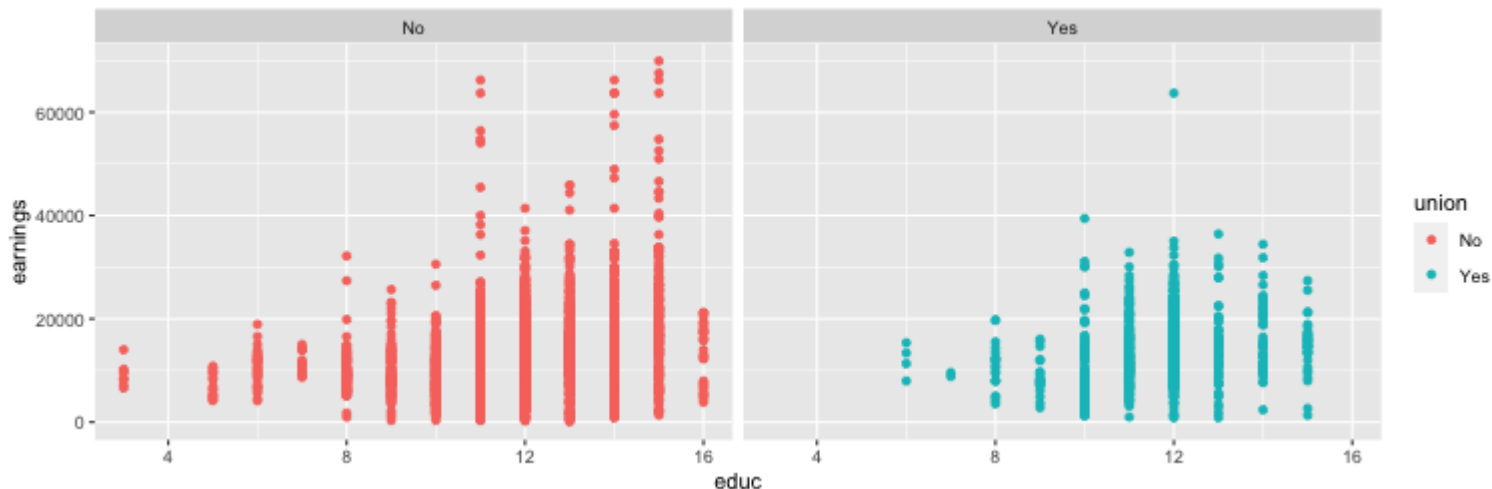


# Workflow

## Step 6: Visualize and analyze data with `ggplot2`

### How are education and earnings correlated?

```
workers %>%  
  ggplot(aes(x = educ, y = earnings, color = union)) +  
  geom_point() +  
  facet_grid(~union)
```



# Workflow

## Step 6: Visualize and analyze data with `ggplot2`

### How are education and earnings correlated?

Can **subset** the data to get group-specific correlations:

```
workers_union ← workers %>%  
  filter(union = "Yes")  
cor(workers_union$educ, workers_union$earnings)
```

```
#> [1] 0.211482
```

```
workers_nunion ← workers %>%  
  filter(union = "No")  
cor(workers_nunion$educ, workers_nunion$earnings)
```

```
#> [1] 0.2809786
```



# Why Bother?

**Q:** Why not just use **MS Excel** for data wrangling?

**A: Reproducibility**

- Easier to retrace your steps with R.

**A: Portability**

- Easy to re-purpose R code for new projects.

**A: Scalability**

- Excel chokes on big datasets.

**A: R Saves time** (eventually)

- Lower marginal costs in exchange for higher fixed costs.

# Further Reading

1. [Tidy Data](#) by Hadley Wickham (creator of the `tidyverse`)
2. [Cheatsheets](#)